

**PRESS RELEASE**

**INTESA SANPAOLO LAUNCHES € 1 BILLION 12-YEAR BENCHMARK COVERED BONDS (*OBBLIGAZIONI BANCARIE GARANTITE*) BACKED BY MORTGAGES**

- **DEMAND (87% FROM FOREIGN INSTITUTIONAL INVESTORS) OF APPROXIMATELY €3.5 BILLION (3.5 TIMES THE €1 BILLION TARGET)**
- **LONGEST BOND ISSUED BY A SOUTH-EUROPEAN BANK SINCE FEBRUARY 2011**
- **SPREAD 150 bps, 106 bps BELOW BTP, REFLECTS FINANCIAL STRENGTH OF INTESA SANPAOLO**
- **THIS ISSUE FOLLOWS THE SENIOR \$3.5 BILLION DUAL-TRANCHE ISSUED ON THE U.S. MARKET AT THE BEGINNING OF THE YEAR; THESE ISSUES PLUS THE *PRE-FUNDING* MADE AT THE END OF 2012 ALREADY COVER THE APPROXIMATE TOTAL *WHOLESALE* MEDIUM-LONG TERM MATURITIES FOR THE ENTIRE 2013**

*Turin - Milan, January 16<sup>th</sup> 2013* – Today, Intesa Sanpaolo has launched a €1 billion Covered Bonds (*Obbligazioni Bancarie Garantite*, OBG) issue targeted at institutional markets to optimise its treasury management.

It is a 12-year, fixed-rate issue under the €20 billion OBG Program mostly backed by residential and commercial mortgages assigned by Intesa Sanpaolo.

The demand (87% from foreign institutional investors) was approximately €3.5 billion (3.5 times the €1 billion target).

The bond issued today follows the senior dual-tranche bond issue of a total amount of \$3.5 billion on the U.S. market on last January 8<sup>th</sup>; these issues plus the *pre-funding* made at the end of the 2012 already cover the approximate total *wholesale* medium-long term maturities for the entire 2013.

The 3.375% coupon is payable in arrears on January 24<sup>th</sup> of each year.

The re-offer price is 99.418%.

Considering the re-offer price, the yield to maturity is 3.435% per annum. The total spread for the investor is equal to the mid-swap rate plus 150 basis points, 106 basis points under the BTP of the same maturity.

Settlement is due on January 24<sup>th</sup> 2013.

Minimum denomination of the bond issue is 100 thousand Euro and multiples.

The bond is not offered to the Italian retail market; it is distributed to international institutional investors and financial institutions. It will be listed on the Luxembourg Stock Exchange and, as usual, traded Over-the-Counter.

Banca IMI, Crédit Agricole CIB, HSBC, RBS and UniCredit act as joint lead managers for the placement of the bond.

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